



6185 Cockrill Bend Circle
Nashville, Tennessee 37209
Phone (615) 741-5705 - Fax (615) 741-2696
Toll Free (800) 95-TRICOR (958-7426)

Bill Haslam
Governor

David Hart
Chief Executive Officer

INVITATION TO BID
FOR
VINYL LAMINATE
SOLICITATION # 8000946

TRICOR-STATE OF TENNESSEE
Purchasing Department

BID WILL CLOSE 10/22/2018 3:00 PM CST
Bid will be reviewed on or after bid close date & time.

RETURN BID TO:
Lori Brewington – Buyer/Planner
TRICOR Purchasing Dept.
6185 Cockrill Bend Circle
Nashville, TN 37209

Invitation to Bid, Solicitation Location:

<http://www.tricor.org/solicitations>

DESCRIPTION: Vinyl Laminate used in the manufacture of mattress and pillow covers to include adhesive and care labels.

This is a sealed bid; the bid must arrive before the bid close date in a sealed envelope. Cost information should be in one sealed envelope and technical specifications in a separate envelope. The two envelopes must arrive in one sealed envelope and labeled with the solicitation number. Failure to comply can result in the bid being rejected.

SOLICITATION CONTENTS

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1.0 INSTRUCTION TO BIDDERS

- 1.1. Read the entire bid, including all terms, conditions and specifications.
- 1.2. Bid requires a manually signed signature.
- 1.3. Bid prices shall include delivery of all items f.o.b. destination or provide pre-pay and add information.
- 1.4. Amount of bid bond: \$ n/a or n/a % of your bid.
- 1.5. Amount of performance bond: \$ n/a or n/a % of the award.
- 1.6. Bid mailing instructions, special envelopes or labels are not furnished with this bid invitation. The supplier furnished envelope for each individual bid proposal must be returned in a separate envelope package or container and must be properly labeled on the outside referencing the applicable solicitation number and the bid opening date. Failure to comply may result in the rejection of your bid. Do not use P.O. Box designation for express/overnight mail deliveries.
- 1.7. When submitting the bid by mail: All bid prices must be typed or written in ink on the Line Details portion of the Invitation to Bid (ITB); any corrections, erasures or other forms of alteration to unit prices must be initialed by the bidder.

2. STANDARD SOLICITATION TERMS AND CONDITIONS

- 2.1. State statutes require that all bidders be registered before the issue of a purchase order. For registration information, contact the Purchasing Division, phone number (615) 741-1780, and Edison Registration link: <https://tntap.tn.gov/eservices/#12>
- 2.2. I (We) propose to furnish and deliver any and all of the supplies, services, and/or other commodities named in the Invitation to Bid, and for which I (We) have set prices in our offering.
- 2.3. It is understood and agreed that this bid, when certified by authorized signature, shall constitute an offer, which when accepted in writing by the TRICOR Purchasing Department, and subject to the terms and conditions of such acceptance, will constitute a valid and binding contract between the State of Tennessee (TRICOR) and the Vendor/Contractor (bidder) submitting such offering.
- 2.4. By my (own) written signature on this bid I (we) guarantee and certify that all items included in the bid meet or exceed any and all (TRICOR) specifications covering such items. I (We) further agree, if awarded a contract as a result of this bid, to deliver such commodities, service or merchandise which meets or exceeds the specifications.
- 2.5. It is understood and agreed that no contract may be assigned, sublet, or transferred without the written consent of TRICOR.
- 2.6. The inclusion in any bid of a limitation of remedies clause or a limitation of liabilities clause shall be cause

for bid rejection.

- 2.7. The State of Tennessee, its officers, agents, and employees shall be held harmless from liability from any claims, damages and actions of any nature arising from the use of any materials furnished by the vendor, provided that such liability is not attributable to negligence on the part of the using agency or failure of the using agency to use the materials in the manner outlined by the vendor in descriptive literature or specifications submitted with the vendor bid.
- 2.8. Contracts are entered into solely for the convenience of the State of Tennessee. The vendor understands and agrees that the State of Tennessee, as a signatory party to a contract, is solely responsible for its performance, and that the officers and employees of the TRICOR Purchasing Department, act exclusively as agents of the State for the award, consummation, and administration of contracts and are not personally liable for any performance or nonperformance by the State.
- 2.9. A bid must be received in the TRICOR Purchasing Department office on or before the date and hour designated for the bid close date or the bid will be rejected.
- 2.10. The Purchasing Department may reject any or all bids. Action to reject all bids shall be taken only for unreasonably high prices, errors in the Invitation to Bid, cessation of need, unavailability of funds, or any other reason approved by the TRICOR Board of Directors.
- 2.11. All present, former employees or officials of the State are referred to Tennessee Code Ann. § 12-4-103.
- 2.12. Any bid received under this solicitation will not be available for review nor will pricing be divulged to anyone outside of TRICOR or their approving authority, except as required pursuant to Tenn. Code Ann. § 10-7-504 (7).
- 2.13. Any individuals with disabilities who wish to participate in solicitation meetings such as a pre-bid conference or other scheduled function should contact the Purchasing Department to discuss any auxiliary aids or services needed to facilitate such participation. Such contact may be in person, by writing, telephonically, or otherwise, and should be made no less than ten (10) days prior to the scheduled event, to allow time for the Purchasing Department to provide such aid or services.
- 2.14. No person on the grounds of handicap or disability, age, race, color, religion, sex, national origin, or any other classification protected by federal and/or Tennessee State constitutional and/or statutory law shall be excluded from participation in, or denied benefits of, or be otherwise subjected to discrimination in the performance of the Contract or in the employment practices of the Contractor. The Contractor shall, upon request, show proof of such non-discrimination, and shall post in conspicuous places, available to employees and applicants, notices of non-discrimination.
- 2.15. Purchases of goods by the State of Tennessee are exempt from Tennessee sales and use tax pursuant to Tenn. Code Ann. § 67-6-329 (a) (13), and the state is generally exempt from Federal excise tax. Contractors are subject to Tennessee sales and use tax on all materials and supplies used in the performance of a contract, whether such materials and supplies are purchased by the contractor, produced by the contractor, or provided to the contractor by the State, pursuant to Tenn. Code Ann. § 67-6-209. The contractor agrees to pay all taxes incurred in the performance of an awarded contract.
- 2.16. Exceptions to terms and conditions and/or those proposed by the bidder, which may vary from the

invitation to bid, may render the bid Non-responsive and subject the bid to rejection.

- 2.17. Unless otherwise stated, all goods called for by a purchase order must be tendered in a single delivery in compliance with the delivery time specified and payment is due only on such tender. Partial shipments and/or back orders will only be accepted with prior receiving agency authorization.
- 2.18. All products, materials, supplies and equipment offered and furnished must be new, of current manufacturer production, and must have been formally announced by the manufacturer as being commercially available as of the date of the bid opening, unless otherwise stated in this solicitation.
- 2.19. Manufacturers of chemical products which are the subject of purchase contracts for the State of Tennessee shall list and maintain a material safety data sheet (SDS) for such chemical products on the national SDS search repository or on the manufacturer's website so that such information can be accessed by means of the Internet. A site operated by or on behalf of the manufacturer or a relevant trade association is acceptable so long as the information is freely accessible to the public. In lieu of posting a SDS on SDSSEARCH, a bidder shall include the manufacturer's universal resource locator (URL) for its SDS in the solicitation. For purposes of this SDS requirement, the Purchasing Department for TRICOR recognizes the following URL for national SDS search repository: SDS-SEARCH, which can be accessed on the internet at: <http://www.sdssearch.com>.
- 2.20. Confidentiality of Records. Strict standards of confidentiality of records and information shall be maintained in accordance with applicable state and federal law. All material and information, regardless of form, medium or method of communication, provided to the Contractor by the State or acquired by the Contractor on behalf of the State that is regarded as confidential under state or federal law shall be regarded as "Confidential Information." Nothing in this Section shall permit Contractor to disclose any Confidential Information, regardless of whether it has been disclosed or made available to the Contractor due to intentional or negligent actions or inactions of agents of the State or third parties. Confidential Information shall not be disclosed except as required or permitted under state or federal law. Contractor shall take all necessary steps to safeguard the confidentiality of such material or information in conformance with applicable state and federal law.

The obligations set forth in this Section shall survive the termination of this Contract.

- 2.21. Insurance. Contractor shall provide the State a certificate of insurance ("COI") evidencing the coverages and amounts specified below. The COI shall be provided ten (10) business days prior to the Effective Date and again upon renewal or replacement of coverages required by this Contract. If insurance expires during the Term, the State must receive a new COI at least thirty (30) calendar days prior to the insurance's expiration date. If the Contractor loses insurance coverage, does not renew coverage, or for any reason becomes uninsured during the Term, the Contractor shall notify the State immediately.

The COI shall be on a form approved by the Tennessee Department of Commerce and Insurance ("TDCI") and signed by an authorized representative of the insurer. The COI shall list each insurer's national association of insurance commissioners (also known as NAIC) number or federal employer identification number and list the State of Tennessee, Risk Manager, 312 Rosa L. Parks Ave., 3rd floor Central Procurement Office, Nashville, TN 37243 and TRICOR 6185 Cockrill Bend Circle Nashville, TN 37209 in the certificate holder section. At any time, the State may require the Contractor to provide a valid COI detailing coverage description; insurance company; policy number; exceptions; exclusions; policy effective date; policy expiration date; limits of liability; and the name and address of insured. The Contractor's failure to

maintain or submit evidence of insurance coverage is considered a material breach of this Contract.

If the Contractor desires to self-insure, then a COI will not be required to prove coverage. In place of the COI, the Contractor must provide a certificate of self-insurance or a letter on the Contractor's letterhead detailing its coverage, liability policy amounts, and proof of funds to reasonably cover such expenses. Compliance with Tenn. Code Ann. § 50-6-405 and the rules of the TDCI is required for the Contractor to self-insure workers' compensation.

All insurance companies must be: (a) acceptable to the State; (b) authorized by the TDCI to transact business in the State of Tennessee; and (c) rated A- VII or better by A. M. Best. The Contractor shall provide the State evidence that all subcontractors maintain the required insurance or that the subcontractors are included under the Contractor's policy.

The Contractor agrees to name the State as an additional insured on any insurance policies with the exception of workers' compensation (employer liability) and professional liability (errors and omissions) ("Professional Liability") insurance. Also, all policies shall contain an endorsement for a waiver of subrogation in favor of the State.

The deductible and any premiums are the Contractor's sole responsibility. Any deductible over fifty thousand dollars (\$50,000) must be approved by the State. The Contractor agrees that the insurance requirements specified in this Section do not reduce any liability the Contractor has assumed under this Contract including any indemnification or hold harmless requirements.

The State agrees that it shall give written notice to the Contractor as soon as practicable after the State becomes aware of any claim asserted or made against the State, but in no event later than thirty (30) calendar days after the State becomes aware of such claim. The failure of the State to give notice shall only relieve the Contractor of its obligations under this Section to the extent that the Contractor can demonstrate actual prejudice arising from the failure to give notice. This Section shall not grant the Contractor or its insurer, through its attorneys, the right to represent the State in any legal matter, as the right to represent the State is governed by Tenn. Code Ann. § 8-6-106.

All coverage required shall be on a primary basis and noncontributory with any other insurance coverage or self-insurance carried by the State. The State reserves the right to amend or require additional endorsements, types of coverage, and higher or lower limits of coverage depending on the nature of the work. Purchases or contracts involving any hazardous activity or equipment, tenant, concessionaire and lease agreements, alcohol sales, cyber-liability risks, environmental risks, special motorized equipment, or property may require customized insurance requirements (e.g. umbrella liability insurance) in addition to the general requirements listed below.

The Contractor shall obtain and maintain, at a minimum, the following insurance coverages and policy limits.

a. Commercial General Liability Insurance

- 1) The Contractor shall maintain commercial general liability insurance, which shall be written on an Insurance Services Office, Inc. (also known as ISO) occurrence form (or a substitute form providing equivalent coverage) and shall cover liability arising from property damage, premises/operations, independent contractors, contractual liability, completed operations/products, personal and

advertising injury, and liability assumed under an insured contract (including the tort liability of another assumed in a business contract).

- 2) The Contractor shall maintain bodily injury/property damage with a combined single limit not less than one million dollars (\$1,000,000) per occurrence and two million dollars (\$2,000,000) aggregate for bodily injury and property damage, including products and completed operations coverage with an aggregate limit of at least two million dollars (\$2,000,000).

b. Commercial General Liability Insurance

- 1) The Contractor shall maintain commercial general liability insurance, which shall be written on an Insurance Services Office, Inc. (also known as ISO) occurrence form (or a substitute form providing equivalent coverage) and shall cover liability arising from property damage, premises/operations, independent contractors, contractual liability, completed operations/products, personal and advertising injury, and liability assumed under an insured contract (including the tort liability of another assumed in a business contract).
- 2) The Contractor shall maintain bodily injury/property damage with a combined single limit not less than one million dollars (\$1,000,000) per occurrence and two million dollars (\$2,000,000) aggregate for bodily injury and property damage, including products and completed operations coverage with an aggregate limit of at least two million dollars (\$2,000,000).

Workers' Compensation and Employer Liability Insurance

a. Workers' Compensation and Employer Liability Insurance

- 1) For Contractors statutorily required to carry workers' compensation and employer liability insurance, the Contractor shall maintain:
 - i. Workers' compensation and employer liability insurance in the amounts required by appropriate state statutes; or
 - ii. In an amount not less than one million dollars (\$1,000,000) including employer liability of one million dollars (\$1,000,000) per accident for bodily injury by accident, one million dollars (\$1,000,000) policy limit by disease, and one million dollars (\$1,000,000) per employee for bodily injury by disease.
- 2) If the Contractor certifies that it is exempt from the requirements of Tenn. Code Ann. §§ 50-6-101 – 103, then the Contractor shall furnish written proof of such exemption for one or more of the following reasons:
 - i. The Contractor employees fewer than five (5) employees;
 - ii. The Contractor is a sole proprietor;
 - iii. The Contractor is in the construction business or trades with no employees;
 - iv. The Contractor is in the coal mining industry with no employees;

- v. The Contractor is a state or local government; or
- vi. The Contractor self-insures its workers' compensation and is in compliance with the TDCI rules and Tenn. Code Ann. § 50-6-405.

Automobile Liability Insurance

- a. Automobile Liability Insurance
 - i. The Contractor shall maintain automobile liability insurance, which shall cover liability arising out of any automobile (including owned, leased, hired, and non-owned automobiles).
 - ii. The Contractor shall maintain bodily injury/property damage with a limit not less than one million dollars (\$1,000,000) per occurrence or combined single limit.

Professional Liability Insurance

- a. Professional Liability Insurance
 - i. Professional liability insurance shall be written on an occurrence basis. This coverage may be written on a claims-made basis but must include an extended reporting period or "tail coverage" of at least two (2) years after the Term;
 - ii. Any professional liability insurance policy shall have a limit not less than one million dollars (\$1,000,000) per claim and two million dollars (\$2,000,000) in the aggregate; and
 - iii. If the Contract involves the provision of services by medical professionals, a policy limit not less than two million (\$2,000,000) per claim and three million dollars (\$3,000,000) in the aggregate for medical malpractice insurance.

2.22. Before the Contract resulting from this solicitation is signed, the apparent successful Proposer must be registered with the Department of Revenue for the collection of Tennessee sales and use tax. The State shall not approve a contract unless the Proposer provides proof of such registration. The foregoing is a mandatory requirement of an award of a contract pursuant to this solicitation. Contractor must complete Attachment Two (2).

2.23. For purposes of this Contract, "illegal immigrant" shall be defined as any person who is not: (i) a United States citizen; (ii) a Lawful Permanent Resident; (iii) a person whose physical presence in the United States is authorized; (iv) allowed by the federal Department of Homeland Security and who, under federal immigration laws or regulations, is authorized to be employed in the U.S.; or (v) is otherwise authorized to provide services under the Contract.

Prohibition of Illegal Immigrants. The requirements of Tenn. Code Ann. § 12-3-309 addressing the use of illegal immigrants in the performance of any contract to supply goods or services to the state of Tennessee, shall be a material provision of this Contract, a breach of which shall be grounds for monetary and other penalties, up to and including termination of this Contract.

- a. The Contractor agrees that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract. The Contractor shall reaffirm this attestation, in writing, by submitting to the State a completed and signed copy of the document at Attachment One (1), semi-annually during the Term. If the Contractor is a party to more than one contract with the State, the Contractor may submit one attestation that applies to all contracts with the State. All Contractor attestations shall be maintained by the Contractor and made available to State officials upon request.
- b. Prior to the use of any subcontractor in the performance of this Contract, and semi-annually thereafter, during the Term, the Contractor shall obtain and retain a current, written attestation that the subcontractor shall not knowingly utilize the services of an illegal immigrant to perform work under this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant to perform work under this Contract. Attestations obtained from subcontractors shall be maintained by the Contractor and made available to State officials upon request.
- c. The Contractor shall maintain records for all personnel used in the performance of this Contract. Contractor’s records shall be subject to review and random inspection at any reasonable time upon reasonable notice by the State.
- d. The Contractor understands and agrees that failure to comply with this section will be subject to the sanctions of Tenn. Code Ann. § 12-3-309 for acts or omissions occurring after its effective date.
- e. For purposes of this Contract, "illegal immigrant" shall be defined as any person who is not: (i) a United States citizen; (ii) a Lawful Permanent Resident; (iii) a person whose physical presence in the United States is authorized; (iv) allowed by the federal Department of Homeland Security and who, under federal immigration laws or regulations, is authorized to be employed in the U.S.; or (v) is otherwise authorized to provide services under the Contract.

2.24. Iran Divestment Act:

The requirements of Tenn. Code Ann. § 12-12-101 et.seq., addressing contracting with persons as defined at T.C.A. §12-12-103(5) that engage in investment activities in Iran, shall be a material provision of this Contract. The Contractor certifies, under penalty of perjury, that to the best of its knowledge and belief that it is not on the list created pursuant to Tenn. Code Ann. § 12-12-106.

2.25. Invoice Requirements:

The Contractor shall invoice the State only after completion of all work, described in section A of this Contract, and present said invoices no more often than monthly, with all necessary supporting documentation, to:

TRICOR ATTN: ACCOUNTS PAYABLE
6185 Cockrill Bend Circle
Nashville, TN 37209
TRICOR.AP@TN.GOV

a. Each invoice shall clearly and accurately detail all of the following required information (calculations must be extended and totaled correctly).

- (1) Invoice Number (assigned by the Contractor);
- (2) Invoice Date;
- (3) Contract and Purchase Order Number (assigned by the State);
- (4) Customer Account Name: TRICOR;
- (5) Customer Account Number (assigned by the Contractor to the above-referenced State Agency);
- (6) Contractor Name;
- (7) Contractor Tennessee Edison Registration ID Number Referenced in Preamble of this Contract;
- (8) Contractor Contact for Invoice Questions (name, phone, and/or fax);
- (9) Contractor Remittance Address;
- (10) Description of Delivered Service;
- (11) Total Amount Due for delivered goods or service.

b. The Contractor understands and agrees that an invoice under this Contract shall:

- (1) Include only charges for goods or service described in Solicitation and in accordance with payment terms and conditions set forth in Contract.
- (2) Only be submitted for completed goods and service and shall not include any charge for future work;
- (3) Not include sales tax or shipping charges for FOB Destination terms; and
- (4) Initiate the timeframe for payment (and any discounts) only when the State is in receipt of the invoice and the invoice meets the minimum requirements of this section.

2.26. Competitive Procurements:

This Contract provides for reimbursement of the cost of goods, materials, supplies, equipment, or contracted services. Such procurements shall be made on a competitive basis, where practical. The Contractor shall maintain documentation for the basis of each procurement for which reimbursement is paid pursuant to this Contract. In each instance where it is determined that use of a competitive procurement method was not practical, said documentation shall include a written justification, approved by TRICOR Chief Business Officer (CBO), for such decision and non-competitive procurement.

2.27. Freight F.O.B. State Agency (Dock):

All quotations shall be F.O.B. Destination **inside the Prison Security Fence at TRICOR Dock**. The term F.O.B shall mean delivered and unloaded onto the receiving dock of the agency listed, with all charges for transportation and unloading prepaid by the vendor/contractor. The shipment must be delivered on a **DEDICATED** truck with **ONLY TRICOR** goods on the truck.

2.28. Bids Requested On Standard State Specifications:

Unit price bids are requested on products or services that equal or exceed the specifications listed. The absence of detailed specifications or the omission of detail description shall be recognized as meaning that only the best commercial practices are to prevail and that only first quality materials and workmanship are to be used. All interpretations or specifications shall be made from this statement. It is understood that the specifications or reference to available specifications shall be sufficient to make

the terms of such specifications binding on the vendor/contractor. Bidder must submit for bid evaluation applicable cuts, sketches, descriptive literature, and technical specifications covering the product offered. Reference to literature submitted previously will not satisfy this provision. TRICOR reserves the right to reject any bid that fails to meet the minimum qualifications or specifications if provided.

2.29. Vendor Questions:

In order to provide the opportunity for vendors to submit questions, if any, concerning the referenced requisitions invitation to bid and amendments, the TRICOR Purchasing and Contract Department is requesting that questions be submitted in writing to Lori Brewington by 10:00 PM central standard time on 10/12/2018

Based on the evaluation of any questions received, TRICOR may issue an extension in the bid opening date, provide modifications to the invitation to bid and, if necessary, provide written responses to questions at that time. However, at this time, we are not anticipating any further extension in the bid opening or any additional modifications in the requirements or specifications included in the invitation to bid.

Prospective Respondents must direct communications concerning this Solicitation only to the person designated as per Clause 2.29. Vendor Questions.

Unauthorized contact about this Solicitation with employees or officials of the State of Tennessee except as detailed above may result in disqualification from consideration under this procurement process.

2.30. Delivery Time (Standard):

Enter the time required for delivery in the space provided on the front of this invitation.

2.31. Bidders Qualification:

Bidders, must upon request of TRICOR, furnish satisfactory evidence of their ability to furnish products or services in accordance with the terms and conditions of these specifications. TRICOR reserves the right to make the final determination as to a bidder's ability to perform.

2.32. Rejection:

The TRICOR purchasing and contracts department reserves the right to reject any bid that contains prices for individual items or services that are inconsistent or unrealistic when compared to other prices in the same or other bids, if such action would be in the best interest of TRICOR.

Errors: each correction made by the bidder on the bid response **MUST BE INITIALED** by the individual correction. No bid or line item shall be altered or amended after the bid opening. In the case of errors in the extension prices, the unit price will govern.

2.33. Single Award Preferred:

However, in this instance, the State (TRICOR) may award a secondary contract for all items listed to the second lowest responsive and responsible bidder whose bid meets the requirements and criteria set forth in the invitation to bid. The secondary vendor contract would only be utilized in the event that the primary vendor was unable to fulfill the production needs and/or requirements of TRICOR as outlined in this solicitation.

Separate awards may be made by ITEM.

2.34. Award Criteria:

An award shall be made to the lowest responsive and responsible bidder considering the following criteria:

Price 40%

Independent lab certifications 5%

Conformity to specifications 30%

Delivery on or before specified lead time is 25% Total.

 In week request 20%.

 1 week beyond request 15%.

 2 week beyond request 10%.

 3 week beyond request 5%.

 4 week beyond request 0%.

Requested Delivery Requirements: Deliver within thirty (30) days from receipt of purchase order.)

2.35. Firm Fixed Bid Pricing Period (Price Increase Allowed After Time Frame):

Fixed prices quoted shall be firm for one (1) year or twelve (12) months following the date of the award, except TRICOR shall be advised of, and receive the benefit of, any price decrease in excess of five (5) percent automatically. The vendor/contractor must provide written price reduction information within ten (10) days of its effective date. Any required fixed price increase after allowed time frame must be submitted in writing to the Contracts Manager within ten (10) days.

2.36. Minimum Order:

Vendor must identify any minimum order amount for this bid. Any failure to do so will lead to assumption that no minimum order amount is required. This failure could cause a non-responsive bid or the termination of the contract.

2.37. Requests For Price Changes Based On Vendor/Contractors Cost:

Written requests for price changes in term contracts after the firm price period may be submitted in writing to the TRICOR purchasing department. Any increase will be based on the vendor/contractors actual cost increase only, as shown in written documentation. All requests for price increases must be in writing, must not constitute increases in profit, and must contain data establishing or supporting the general or industry wide nature of the change. At the option of TRICOR, (1) the request may be granted, (2) the contract may be canceled and awarded to the next lowest responsive and responsible bidder whose bid meets the requirements and criteria set forth in the invitation to bid, (3) the commodity/service may be re-advertised for award and subsequent cancellation, or (4) continue the contract without change.

The purchasing department will accept or reject all such written requests within sixty (60) working days

of the date receipt. If approved, the TRICOR purchasing department will notify the contractor of the date the increase will be effective. Contractors must honor all purchase orders dated up to sixty (60) days subsequent to the price change request at the original price. Contractors shall report price decrease immediately upon receipt of the decrease, and the state shall receive proportionate price reductions.

Approval of price increase

Price increases, when granted, will be effective on the first of the following month. No increase shall be effective until approved. Approval of any price increase renews the price period.

Price increase rejection

When TRICOR rejects a request for a price increase, the vendor/contractor will be notified of TRICOR's intention prior to the first of the following month. At the option of TRICOR, (1) the contract may be canceled and awarded to the next lowest responsive and responsible bidder whose meets the requirements and criteria set for the in the invitation to bid, (2) the commodity/service may be re-advertised for award and subsequent cancellation, or (3) continue the contract without change.

2.38. Inspection:

All materials, equipment, and supplies are subject to inspection and testing. Items that do not meet specifications will be rejected. Failure to reject upon receipt, however, does not relieve the contractor of liability. When subsequent tests, after receipt, are conducted and when such tests reveal damage or failure to meet specifications, TRICOR, and the State of Tennessee may seek damages regardless of whether a part or all of the merchandise has been consumed.

2.39. Purchasing Department:

Questions or problems arising from bid procedures or order and delivery procedures should be directed to TRICOR Purchasing Department, 6185 Cockrill Bend Circle, Nashville, TN 37209, phone 615-741-1780.

2.40. Communications and Contacts:

All instructions, notices, consents, demands, or other communication required or contemplated by this contract solicitation shall be in writing and will be made by email, by overnight courier service, by first class mail, postage prepaid, addressed to the respective party at the appropriate email address or address as set forth below or to such other party, email address, or address as may be hereafter specified by written notice. E-mail communication will be accepted as written communications as long as all attachments are downloadable or supplied by facsimile referencing the e-mail and attachments.

TRICOR:

Lori Brewington – Buyer/Planner
6185 Cockrill Bend Circle
Nashville, TN. 37209
Phone: 615-253-4931
Fax: 615-350-3025
Email Address: Lori.Brewington@TN.Gov

Vendor Name: (Vendor to Provide in Bid Response)

Vendor Name

Address

Address

Attn:

Email Address:

All instructions, notices, consents, demands, or other communications shall be considered effectively given as of the day of delivery; as of the date specified for overnight courier service delivery; as of three (3) business days after the date of mailing; or on the day the facsimile transmission is received mechanically by the facsimile machine at the receiving location and receipt is verbally confirmed by the sender if prior to 4:30 P.M. Central Standard Time. Any communication by facsimile transmission shall also be sent by United State Mail on the same date of the facsimile transmission.

2.41. Contract Amendments:

Any contract amendments or changes by either party will be requested in writing or e-mail to TRICOR Contract Department:

Mary E. Hall, Contract Administrator
6185 Cockrill Bend Circle
Nashville, TN. 37209
Phone: 615-253-4898
Email Address: mary.e.hall@tn.gov

2.42. Cancellation:

Any contract may be canceled by TRICOR with the giving of thirty (30) days written notice of intent to cancel. In addition, TRICOR may cancel any term contract for cause effective immediately upon written notice of intent to cancel. The vendor/contractor will be required to honor all purchase orders that were prepared and dated prior to the date of expiration or cancellation, if received by the vendor/contractor within a period of thirty (30) days following the date of expiration or cancellation. Cancellation by TRICOR does not relieve the vendor/contractor of any liability arising out of the default or nonperformance.

2.43. Prompt Payment:

TRICOR's prompt payment terms are net thirty (30) days after receipt of materials or services. We will negotiate any discount terms offered for prompt payments in less than thirty (30) days. Please identify any prompt payment discount percentages on page one of this solicitation.

2.44. Warranty Period:

A bidder warrants the (product or service) to be free of defects. Define the period of warranty on the bid page per Attachment Three (3). The bidder will attach the manufacturing standard warranty policy.

2.45. Solicitation Information:

TRICOR, a state agency, is specifically authorized by the Tennessee Legislature to conduct business and operate, as free as possible within the principles of free enterprise, in the same manner as a private business with its own purchasing policies and procedures. Vendor pricing provided to TRICOR as part of sealed bids for the purchase of goods and services will be maintained as confidential to the extent as authorized by law. TCA Section 10-7-504 (7) requires that such records shall be confidential and made available for public inspection only after the completion of the evaluation of the sealed bid information by the state agency, TRICOR.

2.46. Samples:

Samples may be requested for evaluation and testing, when applicable, and must be furnished without charge to the TRICOR purchasing department, per attachment three.

2.47. Governing Law:

This Contract shall be governed by and construed in accordance with the laws of the State of Tennessee. The Tennessee Claims Commission or the state or federal courts in Tennessee shall be the venue for all claims, disputes, or disagreements arising under this Contract. The Contractor acknowledges and agrees that any rights, claims, or remedies against the State of Tennessee or its employees arising under this Contract shall be subject to and limited to those rights and remedies available under Tenn. Code Ann. §§ 9-8-101 - 407.

2.48. State and Federal Compliance:

The contractor shall comply with all applicable state and federal laws and regulations in the performance of this contract.

2.49. Hold Harmless:

The Contractor agrees to indemnify and hold harmless the State of Tennessee as well as its officers, agents, and employees from and against any and all claims, liabilities, losses, and causes of action which may arise, accrue, or result to any person, firm, corporation, or other entity which may be injured or damaged as a result of acts, omissions, or negligence on the part of the Contractor, its employees, or any person acting for or on its or their behalf relating to this Contract. The Contractor further agrees it shall be liable for the reasonable cost of attorneys for the State to enforce the terms of this Contract.

In the event of any suit or claim, the Parties shall give each other immediate notice and provide all necessary assistance to respond. The failure of the State to give notice shall only relieve the Contractor of its obligations under this Section to the extent that the Contractor can demonstrate actual prejudice arising from the failure to give notice. This Section shall not grant the Contractor, through its attorneys, the right to represent the State in any legal matter, as the right to represent the State is governed by Tenn. Code Ann. § 8-6-106.

2.50. Volume:

The total purchases of any individual item on the contract are not known. The purchasing department has attempted to give an accurate estimate of probable purchases of each item from the current contract

period and projected estimates for the new contract period. This estimate is based on historical data from past contracts, sales, and marketing projection for the period of the contract. The purchasing department does not guarantee that TRICOR (state agency) will buy any or all estimated amounts of any specified item or any total amount.

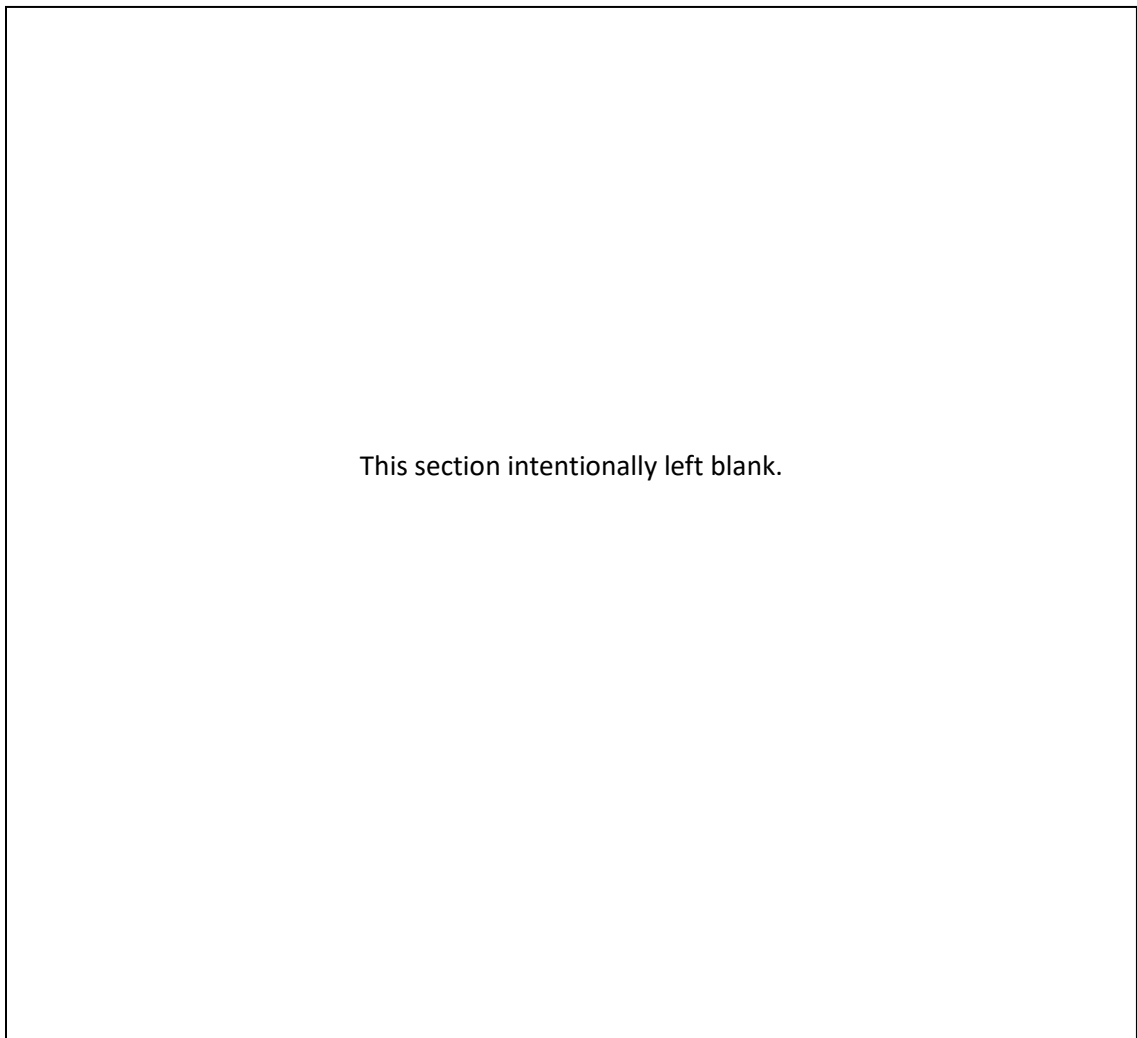
Fy_19_or 1st 12

Current contract period FY _19__

Estimated value of contract per year \$30,000

2.51. Term (Multi-Year):

Twelve (12) Months beginning approximately November with two (2), two (2) year options to extend for a period of twelve (24) months each by the TRICOR. It is understood and agreed that the state (TRICOR) reserves the right to extend the contract period of term contracts covered by any contract award resulting from the bid a maximum of one hundred eighty (180) days beyond the normal expiration date of such contract not exceed a total of sixty (60) months. It is TRICOR understanding that manufacturer reviews their products in December each year. Awarded vendor must submit to TRICOR any pertinent information with pricing or product availability within sixty (60) days prior to the end of the current year.



3.0 Bid Response Detail:

3.1. ___ No bid at this time. Please retain on bid list.

3.2. ___ Delivery will be made this number of days after receipt of purchase order.

3.3. ___ % cash discount for prompt payment if made within thirty (30) days. Payment terms for less than thirty (30) days will not be considered in evaluation process.

3.4. ___ Bid offer expires in this number of days from the bid opening, request ninety (90) days if possible.

3.5. ___ Bid bond attached, ___ certified check attached, ___ other, if required.

3.6. ___ Small Business, ___ Woman Owned Business, ___ African American Owned, ___ Hispanic Owned, ___ Asian American Owned, ___ Native American Owned (please select one of the above if applicable).

3.7. Vendor Communications:
Vendor Communication Contact Per Clause 2.44.
Vendor Name: (Vendor to Provide in Bid Response)

Vendor Name:

Address:

Address:

Attn:

Email Address:

3.8. Credit Limit Extended to TRICOR:

3.9. Vendor Phone & Fax Number	Title	Date
_____	_____	_____

Signature of bidder (must be signed) _____

Printed Signature of bidder _____

ATTACHMENT 1

ATTESTATION RE PERSONNEL USED IN CONTRACT PERFORMANCE

SUBJECT CONTRACT NUMBER:	
CONTRACTOR LEGAL ENTITY NAME:	
FEDERAL EMPLOYER IDENTIFICATION NUMBER: (or Social Security Number)	

The Contractor, identified above, does hereby attest, certify, warrant, and assure that the Contractor shall not knowingly utilize the services of an illegal immigrant in the performance of this Contract and shall not knowingly utilize the services of any subcontractor who will utilize the services of an illegal immigrant in the performance of this Contract.

SIGNATURE & DATE:

NOTICE: This attestation MUST be signed by an individual empowered to contractually bind the Contractor. If said individual is not the chief executive or president, this document shall attach evidence showing the individual's authority to contractually bind the Contractor.

ATTACHMENT TWO

Per clause 2.22. vendor must provide the Tennessee Sales and Use Number, or evidence of registration with the Department Of Revenue with this bid.

Registration Number# _____ .

Link to Department of Revenue on-line registration: <https://tntap.tn.gov/eservices/#12>

ATTACHMENT THREE (3)

SOLICITATION 8000946 VENDOR PRICE SHEET

ITEM#	ANNUAL ESTIMATED QTY	UOM	DESCRIPTION	PRICE	EXTENDED \$
1	10,000-15,000	LY	VINYL LAMINATE 10.5 OZ - CLEAR		\$ -
2	1,000 – 2,500	LY	VINYL LAMINATE 10.5 OZ - TAN		\$ -
3	1,000 – 2,500	LY	VINYL LAMINATE 10.5 OZ - GREEN		\$ -
4	1,000 – 2,500	LY	VINYL MICROVENT LAMINATE 7.5 OZ – WHITE/GREEN		\$ -
5	100 - 125	*QT	VINYL ADHESIVE		\$ -
6	8 - 14	ROLL	MATTRESS LABELS (500 PER ROLL)	N/C	\$ N/C

***PLEASE NOTE: VINYL ADHESIVE MAY BE QUOTED BASED ON QUART OR PINT CONTAINERS. ESTIMATED QTY LISTED ABOVE IS BASED ON QUART SIZE. PLEASE SPECIFY THE CONTAINER SIZE ON THIS PRICE SHEET.**

IMPORTANT NOTICE: ALL SHIPMENTS TO THE WARTBURG, TN LOCATION ARE REQUIRED BY THE FACILITY (MCCX) SECURITY TO HAVE A DEDICATED DELIVERY TRUCK FOR ANY TRICOR SHIPMENT.

SAMPLE REQUIREMENT:
 ONE (1) SQUARE YARD OF EACH VINYL TO BE SUBMITTED WITH BID TO:
 TRICOR PURCHASING DEPT
 ATTN: LORI BREWINGTON
 6185 COCKRILL BEND CIRCLE
 NASHVILLE, TN 37209

F.O.B. DESTINATION POINT FOR SHIPPING TO:
 WARTBURG, TN OR HENNING, TN.

CURRENT F.O.B. DELIVERY LOCATION ADDRESS:
 TRICOR
 MCCX (MORGAN COUNTY CORR. COMPLEX)
 541 WAYNE COTTON MORGAN DRIVE
 WARTBURG, TN 37887-2000

**DELIVERY INSTRUCTIONS: MONDAY-THURSDAY 8:00AM – 1:00 PM CST
 NO DELIVERY AT NIGHT, WEEKENDS, AND/OR HOLIDAYS. NO DELIVERIES ACCEPTED UNDER FOGGY CONDITIONS AND CLOSED ON ALL HOLIDAYS. ANY QUESTIONS ABOUT DELIVERY MUST BE ADDRESSED THROUGH TRICOR PURCHASING & CONTRACT DEPARTMENT AT. (615-741-1780)**

Bids received after closing date will be disqualified.

Any minimum order quantity must be stated here _____.

Vendor to attach any standard return goods policy to bid.

Vendor to attach any warranty policy to bid and identify warranty period.

Warranty Period:

Samples Required: ONE (1) SQUARE YARD OF EACH VINYL TO BE SUBMITTED WITH BID

SIGNATURE OF BIDDER (MUST BE SIGNED) _____ DATE _____

ITEM #1 - VINYL LAMINATE – 10.5 OZ. CLEAR

USED IN THE MANUFACTURE OF MATTRESS AND PILLOW COVERS
MANUFACTURER MUST CERTIFY PRODUCT MEETS THESE STANDARDS

DESCRIPTION: 3-PLY VINYL POLYESTER LAMINATE

COLOR: CLEAR

FIBER CONTENT: POLYESTER SCRIM

WEIGHT: 10.5 OZ. (+/- .25 oz.) PER SQUARE YARD TEST METHOD ASTM D3776

WIDTH: 82" MINIMUM USABLE

FABRICATION: CAPABLE OF BEING FABRICATED BY STITCHING AND/OR CEMENTING

TEAR STRENGTH: MINIMUM 70 FT/LB WARP AND FILL – ASTM D2261

BREAKING STRENGTH: MINIMUM 150 FT/LB WARP AND FILL – ASTM D5034

ADHESION: PLIES CANNOT BE SEPARATED – ASTM D751

HYDROSTATIC BURST MINIMUM 150 PSI – ASTM D751/A

FLAME RESISTANCE: MUST MEET FEDERAL FLAMABILITY STANDARDS 16 CFR 1632.
TESTING METHOD ASTM D6413

BIOLOGICAL PROPERTIES: FABRIC MUST INCORPRATE AN ANTIMICROBIAL SYSTEM CAPABLE OF REDUCING THE GROWTH OF GRAM POSITIVE & GRAM NEGATIVE ORGANISMS ON THE SURFACE OF THE FABRIC. MUST PASS AATCC 147 AND ISO 22196
ACTIVE INGREDIENTS AND EPA REGISTRATION REQUIRED WITH BID.

ROLL SIZE: 100 YARDS (+/- 10 YARDS) NO SPLICES

LABELING: EACH ROLL WITH LOT NUMBER & DATE OF MANUFACTURE ON INSIDE SURFACE OF MATERIAL WITH NON-REMOVABLE INK. INK MUST BE DRIED PRIOR TO ROLLING. EACH ROLL MUST HAVE LENGTH OF ROLL AND WEIGHT PROMINENTLY DISPLAYED.

ITEM #2 - VINYL LAMINATE – 10.5 OZ. TAN

USED IN THE MANUFACTURE OF MATTRESS AND PILLOW COVERS
MANUFACTURER MUST CERTIFY PRODUCT MEETS THESE STANDARDS

DESCRIPTION: 3-PLY VINYL POLYESTER LAMINATE

COLOR: TAN

FIBER CONTENT: POLYESTER SCRIM

WEIGHT: 10.5 OZ. (+/- .25 oz.) PER SQUARE YARD TEST METHOD ASTM D3776

WIDTH: 82" MINIMUM USABLE

FABRICATION: CAPABLE OF BEING FABRICATED BY STITCHING AND/OR CEMENTING

TEAR STRENGTH: MINIMUM 20 FT/LB WARP AND FILL – ASTM D2261

BREAKING STRENGTH: MINIMUM 110 FT/LB WARP AND FILL – ASTM D5034

ADHESION: PLYS CANNOT BE SEPARATED – ASTM D751

HYDROSTATIC BURST MINIMUM 150 PSI – ASTM D751/A

FLAME RESISTANCE: MUST MEET FEDERAL FLAMABILITY STANDARDS 16 CFR 1632.
TESTING METHOD ASTM D6413

BIOLOGICAL
PROPERTIES: FABRIC MUST INCORPRATE AN ANTIMICROBIAL SYSTEM CAPABLE OF REDUCING THE
GROWTH OF GRAM POSITIVE & GRAM NEGATIVE ORGANISMS ON THE SURFACE OF THE
FABRIC. MUST PASS AATCC 147 AND ISO 22196
ACTIVE INGREDIENTS AND EPA REGISTRATION REQUIRED WITH BID.

ROLL SIZE: 100 YARDS (+/- 10 YARDS) NO SPLICES

LABELING: EACH ROLL WITH LOT NUMBER & DATE OF MANUFACTURE ON INSIDE SURFACE OF
MATERIAL WITH NON-REMOVABLE INK. INK MUST BE DRIED PRIOR TO ROLLING. EACH
ROLL. MUST HAVE LENGTH OF ROLL AND WEIGHT PROMINENTLY DISPLAYED.

ITEM #3 - VINYL LAMINATE – 10.5 OZ. GREEN

USED IN THE MANUFACTURE OF PILLOW COVERS
MANUFACTURER MUST CERTIFY PRODUCT MEETS THESE STANDARDS

DESCRIPTION: 3-PLY VINYL LAMINATE WITH POLYESTER

COLOR: GREEN

FIBER CONTENT: POLYESTER SCRIM

WEIGHT: 10.5 OZ. (+/- .25 oz.) PER SQUARE YARD - TEST METHOD ASTM D3776

WIDTH: 82” MINIMUM USABLE

FABRICATION: CAPABLE OF BEING FABRICATED BY STITCHING AND/OR CEMENTING

TEAR STRENGTH: MINIMUM 20 FT/LB WARP AND FILL – ASTEM D2261

BREAKING STRENGTH: MINIMUM 110 FT/LB WARP AND FILL – ASTM D5034

ADHESION: PLYS CANNOT BE SEPARATED – ASTM D751

HYDROSTATIC BURST MINIMUM 150 PSI – ASTM D751/A

FLAME RESISTANCE: MUST MEET FEDERAL FLAMABILITY STANDARDS 16 CFR 1632.
TESTING METHOD ASTM D6413

BIOLOGICAL
PROPERTIES: FABRIC MUST INCORPRATE AN ANTIMICROBIAL SYSTEM CAPABLE OF REDUCING THE
GROWTH OF GRAM POSITIVE & GRAM NEGATIVE ORGANISMS ON THE SURFACE OF THE
FABRIC. MUST PASS AATCC 147 AND ISO 22196

ACTIVE INGREDIENTS AND EPA REGISTRATION REQUIRED WITH BID.
ROLL SIZE: 100 YARDS (+/- 10 YARDS) NO SPLICES
LABELING: EACH ROLL WITH LOT NUMBER & DATE OF MANUFACTURE ON INSIDE SURFACE OF MATERIAL WITH NON-REMOVABLE INK. INK MUST BE DRIED PRIOR TO ROLLING. EACH ROLL. MUST HAVE LENGTH OF ROLL AND WEIGHT PROMINENTLY DISPLAYED.

VINYL MICROVENT LAMINATE – 7.5 OZ. WHITE/GREEN

USED IN THE MANUFACTURE OF MATTRESS AND PILLOW COVERS
MANUFACTURER MUST CERTIFY PRODUCT MEETS THESE STANDARDS

DESCRIPTION: 3-PLY VINYL POLYESTER LAMINATE WITH MICROVENT PERFORATIONS
COLOR: WHITE OVER GREEN
FIBER CONTENT: POLYESTER SCRIM
WEIGHT: 7.5 OZ. (+/- 0.25 OZ.) PER SQUARE YARD – TEST METHOD ASTM D3776
WIDTH: 54” MINIMAL USABLE
FABRICATION: CAPABLE OF BEING FABRICATED BY STITCHING AND/OR CEMENTING
TEAR STRENGTH: MINIMUM 35 FT/LB WARP AND FILL – ASTM D2261
BREAKING STRENGTH: MINIMUM 125 FT/LB WARP AND FILL – ASTM D5034
ADHESION: PLYS CANNOT BE SEPARATED – ASTM D751
FLAME RESISTANCE: MUST MEET FEDERAL FLAMABILITY STANDARDS 16 CFR 1632.
TESTING METHOD ASTM D6413
BIOLOGICAL PROPERTIES: FABRIC MUST INCORPRATE AN ANTIMICROBIAL SYSTEM CAPABLE OF REDUCING THE GROWTH OF GRAM POSITIVE & GRAM NEGATIVE ORGANISMS ON THE SURFACE OF THE FABRIC. MUST PASS AATCC 147 AND ISO 22196
ACTIVE INGREDIENTS AND EPA REGISTRATION REQUIRED WITH BID.
ROLL SIZE: 100 YARDS (+/- 10 YARDS) NO SPLICES
LABELING: EACH ROLL WITH LOT NUMBER & DATE OF MANUFACTURE ON INSIDE SURFACE OF MATERIAL WITH NON-REMOVABLE INK. INK MUST BE DRIED PRIOR TO ROLLING. EACH ROLL MUST HAVE LENGTH OF ROLL AND WEIGHT PROMINENTLY DISPLAYED.

VINYL ADHESIVE

USED IN THE MANUFACTURE OF MATTRESS AND PILLOW COVERS
MANUFACTURER MUST CERTIFY PRODUCT MEETS THESE STANDARDS

DESCRIPTION: VINYL TO VINYL CHEMICAL ADHESIVE / CEMENT

SIZE: QUART OR PINT

PROPERTIES: MUST PRODUCE STRONG BOND BETWEEN TWO PIECES OF VINYL LAMINATE

TACK LIFE: TWO (2) TO FIVE (5) MINUTES

COLOR: CLEAR

APPLICATION BRUSH OR ROLLER

SHELF LIFE: ONE (1)YEAR

LABELING: MANUFACTURER’S LOT NUMBER & DATE OF MANUFACTURING. PRODUCT MUST BE LABELED WITH GHS-US CLASSIFICATION MARKING AND WARNINGS.

SDS MUST BE INCLUDED IN PACKAGE AND WITH SHIPPING DOCUMENTS

MATTRESS LABELS – VENDOR PROVIDED

DESCRIPTION: **CARE LABELS TO BE PRINTED ON TYVEK (SPUNBONDED OLEFIN).**

FIBER CONTENT: TYVEK OR EQUIVALENT – ANTI-STATIC TREATED

SIZE: 3” X 5.75” MINIMUM

ROLL SIZE: FIVE HUNDRED500 LABELS

INFORMATION TO BE CONTAINED ON LABEL

THIS PRODUCT IS MADE WITH __<Name of Vinyl>_____

Features:

FLAME RETARDANT

ANTIBACTERIAL ANTISTATIC FABRIC

FLUIDPROOF

SELF-DEODORIZING

EXCEPTIONAL STRONG

COMFORTABLE

EASY TO CLEAN

SELF-SANITIZING

NON-ALLERGENIC

RESISTANT TO STAINS, TEAR, AND ABRASION

ENVIRONMENTAL PROTECTION AGENCY REG # _____<insert>

REGISTERED FLAME RETARDANT _____

CARE AND MAINTENANCE INSTRUCTIONS

SOILS OR STAINS:

HARD TO CLEAN SPOTS:

DISINFECTION:

IDENTIFY THE MANUFACTURER AND TRADEMARK.

ATTACHMENT FIVE

Requirement	Response
-------------	----------

SECTION A General Information

- 1.0 Company name
- 2.0 Company address (corporate)
- 3.0 Company telephone
- 4.0 Company fax
- 5.0 Web site
- 6.0 Year company founded
- 7.0 Company CEO and years with company

- 8.0 Senior management team (names, titles, years with company, please provide an organization chart)
- 9.0 Product / services offered.

- 10.0 What are the long-range plans for this business (Next 3-5 years)?
- 11.0 What are the plant or production investment plans for the near future?
- 12.0 What cost reduction plans are you currently working to achieve?

- 13.0 What type of value-added services do you offer (i.e. inventory programs design capabilities, engineering resources, marketing dollars)?
- 14.0 What are your companies major strengths?
- 15.0 Who are your major competitors?

- 16.0 Are you a certified women owned, minority or small business?
- 17.0 Are you African-American, Hispanic, Asian-American or Native-American?

SECTION B Contact Information

- 1.0 Proposal contact name
- 2.0 Title
- 3.0 Contact address
- 4.0 Contact telephone
- 5.0 Contact e-mail address
- 6.0 Contact mobile phone

SECTION C Financials

- 1.0 Public or private (if private, skip to 3, if public go to 2)
- 2.0 Stock exchange and ticker symbol

- 3.0 Describe ownership structure (attach additional information if required)
- 4.0 Month in which fiscal year ends
- 5.0 YTD Results

- 5.1 Revenue
- 5.2 Profit
- 6.0 YTD Results to Correctional Institutions
 - 6.1 Revenue to Correctional Institutions
 - 6.2 Profit to Correctional Institutions
- 7.0 Current Balance Sheet Information
 - 7.1 Cash and cash equivalents
 - 7.2 Other current assets
 - 7.3 Current liabilities
 - 7.4 Quick ratio (current assets - current liabilities)
 - 7.5 Total amount of debt
- 8.0 Litigation
 - 8.1 Any litigation pending?
 - 8.2 Number of lawsuits in history of company?
- 9.0 Are you currently in any discussions about being acquired?

SECTION D Employee Information

- 1.0 Total number
- 2.0 Number by function
 - 2.1 Sales
 - 2.2 Marketing/alliances
 - 2.3 Professional services
 - 2.4 Technical support
 - 2.5 Research and development
- 2.5a What kind of engineering & research & development resources does your company have?
 - 2.6 G&A
 - 2.7 Other
- 3.0 Work Hours
 - 3.1 What are the ordinary weekly hours of work?
 - 3.2 What are the ordinary hours per day/?
What are the ordinary number of working days per week?
 - 3.3 Is overtime compulsory or voluntary?
What are the maximum weekly hours of overtime worked?

SECTION E Quality Systems

- 1.0 Do you have a documented quality system in place? (Please provide a copy of the table of contents.)
 - 1.1 What format does it follow (i.e. ISO, ISO Compliant, etc.)
- 2.0 Have your plants been inspected by any government or regulatory bodies?
 - 2.1 What was the results of the last audit with any such organization?
- 3.0 Describe the process by which manufacturing equipment and software are validated and documented.

- 4.0 What is your system for traceability of product back to raw materials?
- 5.0 Do you utilize a FIFO system?
- 6.0 Describe your continuous improvement process.

- 7.0 What testing data can you share with us for performance?

SECTION F Supply Chain Process

- 1.0 Do you have a formal Product Design and or Development Process in place?
- 2.0 Who should we contact for technical support?

- 3.0 Do you have a supplier approval process in place?
- 3.1 Please describe.

- 3.2 How do your suppliers notify you of any process or material changes?

- 3.3 How do you notify your customers of any process or material changes?
- 4.0 What is the standard lead time?
- 4.1 Are there volume constraints against it?
- 5.0 Will you provide samples if requested?
- 6.0 How are schedule and product changes handled?
- 7.0 Do you sign contracts with your supply base?
- 7.1 For what time length?

- 7.2 What are the requirements for cost modifications?
- 8.0 Do you have global suppliers?
- 8.1 Describe ordering limitations.
- 8.2 Available product mix per supplier
- 8.3 What is the number of containers, frequency of import, and the countries of origin?

- 8.4 What consolidation points are utilized for containers prior to the export from country of origin?

- 8.5 Are orders placed direct to plants or through traders?

- 8.6 Do you have a staff on the ground in foreign country?
- 8.7 How do you validate quality prior to shipment?
- 9.0 Transportation mode of goods
- 9.1 How are your key raw materials transported?

- 9.2 What is your mode of transportation for your finished goods?

- 9.3 Do you operate your own fleet of trucks? Leased or owned?

SECTION G Cost Structure

- 1.0 What are your primary cost drivers?
- 1.1 How do you manage them?
- 1.2 Are you willing to provide cost disclosures?
- 1.3 What indexes do you use?
- 1.4 Please provide web sites.

- 2.0 What is your willingness to share costs of changes / savings?
- 3.0 What is your willingness to establish realistic cost targets?
- 4.0 Do you provide marketing dollars?

SECTION H Customer Base

- 1.0 Total number of customers?
 - 1.1 Total number of correctional institution customers?
 - 2.0 Active number of customers?
 - 2.1 Active number of correctional institution customers?
 - 3.0 New customers
 - 3.1 YTD
 - 3.2 Last year

SECTION I Market Served

- 1.0 What regions are served by your company?
- 2.0 What markets are served?
- 3.0 Is there any cyclicalality in those markets?
- 4.0 Grow rate in these markets?
- 5.0 What percentage of your total sales are in these markets?
 - 6.0 What percentage of your sales are produced to customer specifications (non-propriety) vs. in-house designed (off the shelf)?
 - 7.0 What are your core competencies?

SECTION J Plant, Equipment & Related Processes

- 1.0 How many production sites do you have?
 - 1.1 Where are the production sites located?
 - 1.2 Is there a global presence?
- 2.0 What is the total amount of square footage of production sites?
- 3.0 What is the primary function of each site?
- 4.0 Do you own or lease the buildings?
- 5.0 What new processes or technology have you recently installed?
- 6.0 What is the plant capacity and flexibility of each site?
- 7.0 Is there any proprietary equipment at these plants?

SECTION K Support

- 1.0 Warranty
 - 1.1 Standard warranty period
 - 1.2 What is included? (attach if necessary)
 - 1.3 Location of customer support offices
- 2.0 Maintenance (If Applicable)
 - 2.1 Standard maintenance policy (attach if necessary)

- 2.2 Replacement parts included?
- 2.2a How are parts distributed?
- 2.3 Upgrades
- 2.3a How often are new models available?

- 2.3b From start to finish, what was the longest time taken by any customer to complete an upgrade?
- 2.3c What is the average cost to complete an upgrade?
- 2.3d What is the greatest cost ever incurred by a customer during an upgrade?
- 2.3e Do you guarantee your upgrade price?
- 3.0 Support
- 3.1 Standard support policy (attach if necessary)
- 3.2 Price based upon sold price or current price?
- 3.3 Price increases in last 5 years?
- 3.4 Provided by vendor or 3rd Party?
- 3.5 Support location?
- 3.6 Escalation policy (attach if necessary)
- 3.7 24/7 available?
- 3.7a 24/7 staffed or beeper?
- 3.8 Web support
- 3.8a Provided?
- 3.8b Create new call?
- 3.8c Check call status frequency?

- 3.9 Do you support customer-modified applications?

SECTION L Training

- 1.0 Describe the overall approach of your training program (attach additional information if required)
- 2.0 Classroom training available?
- 2.1 Classes offered (attach if necessary)?
- 2.2 Describe the pricing for classes
- 2.3 What is schedule for upcoming classes?
- 2.4 Where are the classes held?

- 2.5 What is the maximum and minimum class size?
- 2.6 What is your cancellation policy?
- 2.7 Describe the credentials of your instructors
- 2.8 Do you have online registration?
- 3.0 Online training available via the Web?
- 3.1 Courses offered (attach if necessary)
- 3.2 Describe the pricing for the online courses
- 3.3 Online testing available?
- 3.4 What are the connectivity requirements?
- 4.0 Do you offer customized or on-site training?

- 5.0 What types of media/activities are employed in training?
- 5.1 Written materials
- 5.2 Audio/visual

- 5.3 Hyperlinked reference materials
- 5.4 Hands-on workshops

SECTION M Bar Code Label Printing

- 1.0 Are bar code labels user-configurable?
- 2.0 Is a third-party tool used for label design?
- 3.0 Can labels be printed via Web browser?

SECTION N Reports/Documents/Queries

- 1.0 Reports
 - 1.1 What type of usage reports are available?
 - 1.2 Reports viewable on line via web?
 - 1.3 Reports include charts and graphs?
- 2.0 Shipping Documents (Bill of Lading, Packing List)
 - Are packing lists capable of providing our part numbers and purchase order numbers?

SECTION O Environmental Systems

Percentage of materials used that are wastes from sources external to the company. This refers to both post-consumer recycled material and waste from industrial sources.

- 1.0 Are there any initiatives to use renewable energy sources and to increase energy efficiency? If so, please describe.
- 2.0 Does any water based waste get recycled? If so what % of total water waste is reused?
- 3.0 Does any solid waste get recycled? If so what % of total solid waste is recycled?
- 4.0 Location and size of land owned, leased or managed in biodiversity-rich habitats:
- 5.0 Does the company produce, transport, import or export any waste deemed hazardous? If so, what?
- 6.0 Please detail any incidents of fines for non-compliance national, regional and local regulations associated with environmental issues.
- 7.0

SECTION P Adaptability

- 1.0 Impact on our business in terms of cost and time involved to do business with your organization.